



Bigger Profits and Better Health? A Roadmap for Employers

PyxisCare Corporate Innovations

Soaring healthcare costs are cutting into profits and challenging leaders to develop sustainable solutions. At the same time, employee health and wellness are at an all-time low following a global pandemic and a mass exodus of talent from the workforce.

In response, corporate leaders are using the same old tactics, without solving the issues:

- Switching carriers every year, disrupting the care model
- Eliminating key benefits to meet budgets already under pressure
- Increasing product prices to meet profit margins
- Passing cost increases to employees, reducing their earnings
- Accepting lower margins and profits

The Result:

Tactical adjustments do not attack the root cause of improving employee health and lowering health care expenses for companies. In fact, these short-term actions can compound current challenges and increase overall costs, leading to mistrust, lack of engagement, and inability to attract and retain talent.

Innovation Thinking:

Smart executives are changing the dynamic and recasting key benefits and creative solutions as a long-term investment in their companies and their people. By deploying a model that does more than “symptom management”, this investment can result in healthier teams, lower healthcare costs, higher employee engagement, and increased profits.

A New Strategy:

Dedicated care coordination and personal support in companies large and small is the key to saving costs and improving business continuity. PyxisCare Management was founded to help individuals and companies with complex healthcare challenges. Today's landscape for companies and teams is more complex than ever – balancing cost and care with recruiting and retaining top talent. We do it all.

Three-Part Engagement Model:

- **Dedicated Engagement Team:** Engage and empower employees with a novel, hybrid (onsite-virtual) *PyxisCare Compass* approach directly supporting employees.
- **Holistic Plan Implementation:** Integrated within the health plan for benefits utilization guidance to improve health outcomes and direct cost management. Data driven to optimize systems and demonstrate ROI.
- **Strategic Support:** No two employers are alike, and each work culture needs a customized approach. Creative problem solving and collaboration with HR and Benefits Consultant (broker) to deliver solutions and sustainable programs.

Companies are using this model to successfully reduce costs and increase profits. To learn more and view case studies, contact PyxisCare to discuss a framework that works for your company's unique needs. Contact Mindy Jones, Founding Principal at mjones@pyxiscare.com.

Want to improve employee health benefits costs and improve profits?

WE CAN HELP



PyxisCare Management Corporate Innovations Division Capability Statement

PyxisCare Management delivers an innovative three-factor onsite engagement model that goes beyond cost management, impacting employee health improvement, and peace of mind for safe work environments. Our customized corporate programs have a proven record of direct and indirect cost savings and cost avoidance for companies that both improve profitability and employee health. Portfolio services include wellness, healthcare system navigation, and health benefit plan management.

PyxisCare Management is a Texas-based service company incorporated in 2013 and headquartered in Fort Worth, Texas. We are a woman-owned organization. PyxisCare focuses on offering care management services to organizations that understand that people are their biggest asset. We understand the challenge and uncertainty both employees and employers face when navigating the health and healthcare space and offer clear, actionable, cost-effective choices.

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